



Newsletter

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FALL EDITION

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Introducing



Over a year ago, we at TCM, Inc. decided the best way to meet the needs of our diverse users and to reach out to all potential new customers was to create two product paths for Debt\$Net® Collection Software. In an effort to help identify each product as separate and unique, we have renamed the next two versions. Many remember way, way, way back to our early numbered versions, anyone out there remember 4.1!?! How about 5.0? Since then we have had 6.0, 6.5 and our two most recent versions 6.9 and 7.0. Well, the numbers are history. We are pleased to announce that the next two releases not only will be packed with new features and capabilities but will also have new names. The next version for visual FoxPro will be known as Debt\$Net® Power and the next version for SQL will be Debt\$Net® Prestige. Internally and within marketing endeavors, we are already starting to embrace these two new names. Just as with any new name, it does take a bit of time to get used to. In addition to the new name, we will also be using the year of release to identify what version of Debt\$Net® Prestige or Debt\$Net® Power you are on. For example, the first release of Debt\$Net® Prestige will be Prestige 2011, if the next year we release another version, it will be known as Prestige 2012. This not only

will help us and our users to know what version they are on, but also help them identify the age of their current version. So keep your eyes out! These two new logos will be starting to appear everywhere!

Holiday Hours



The holidays are coming up fast and we would like to remind you that our office is closed on the following days:

- Thanksgiving, November 25th
- Black Friday, November 26th
- Christmas Eve, December 24th
- New Years Eve, December 31st

If you should require service on those days, please leave a voice mail message and we will return calls as soon as possible. The number for technical support is 1-800-893-6335, all other calls should go to 1-800-552-8397. The email address support@debtnet5.com will also be monitored.

DEBT\$NET® Quarterly is published by The Computer Manager, Inc. and is distributed free of charge to our clients and potential clients.

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Fax: 1-360-697-2053

Web Page:
<http://www.debtnet5.com>

Email:
sales@debtnet5.com
support@debtnet5.com

\$150 Off Lexis Nexis Batch and Credit Attributes for 6.9, \$200 off for 7.0.

Debt\$Net® “On the Road Again”

This past year, we have attended more regional meetings than ever before. These opportunities allow us to have more chances to visit with current users face-to-face. Since the last newsletter, we were at the Northeast Debt Expo and the California Association of Collectors. If you know of any meetings in your regions that you think it would be beneficial for Debt\$Net® to attend, please let us know. Email Julee at julee@debtnet5.com.



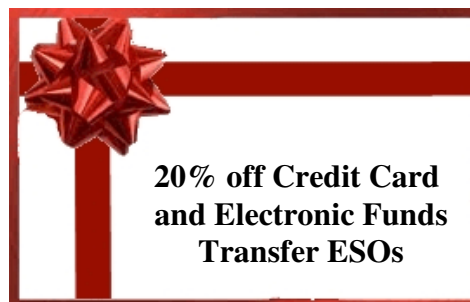
Data Mapping Service VS. Client Upload Programming

The Computer Manager, Inc. offers two options for electronically loading in account files, Data Mapping Service and Client Upload Programming. When to use which service you ask?

The Data Mapping Service is geared more towards one time file loads. For example, a purchased portfolio of debt. If you do not expect to receive multiple files in this particular format over time, the Data Mapping Service would be the most prudent option. After contacting us to request a data map, we would review the file and give you the flat-fee cost which would be paid up front. Based upon file size and number of fields, the fee is determined and can be as low as \$100. Though, the Client Upload ESO is required for this service, the functionality is a bit different. We

would take the data out of the file provided and return the same data in a new file formatted in a standard Debt\$Net® format. There are some limitations on the service, but it can be a great low-cost alternative to load in accounts.

Client Upload programming is more familiar to our users. This option is suited for situations where a client will give you new accounts on a monthly or quarterly basis and the layout of the file is the same every time. When a Client Upload is requested, a programmer reviews the file and layout then creates a fixed price quote. Once the company authorizes the quote and pays half of the quote cost, the programmer begins coding. A program is created that preprocesses the data into a format the client upload can use, and a client upload definition is created to load the accounts. The preprocess and upload definition are used again to load follow on files from this client.



Debt\$Net® Partners with EFT Network, Inc. To Process Credit Cards and ACH Transactions

The Computer Manager, Inc. is pleased to announce a new partnership with EFT Network, Inc. This partnership adds one more partner vendor available with our Credit Card ESO. Bonnie Finely from EFT Network, Inc. writes:

With the current financial meltdown, liquidity has never been more important for both collection agencies and their clients. EFT Network, Inc. has a proven track record working with collection agencies to provide ACH and Check 21 electronic payment processing services. These services are designed to help agencies collect and deposit payments faster, resulting in higher collection rates and reduced operating expenses.

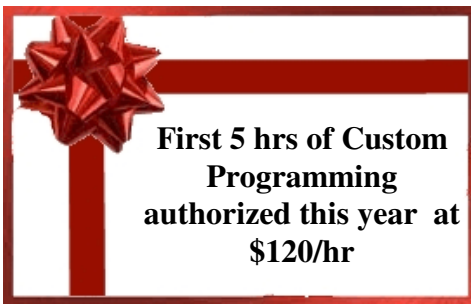
Whether the need is Online Web Payments, Remote Deposit Capture via scanner or fax machine, Telephone Checks, Recurring ACH Payments, Accounts Receivable Conversion, Back Office Conversion, RCK, or Returned Check Systems - EFT Network's modular services create customized, comprehensive web-based programs to meet specific agency needs. These programs fully integrate with a variety of receivable and collection systems, and help eliminate costly error-prone data entry, maintenance and software upgrades.

As a leading provider of electronic check payment processing and clearing solutions for the collection industry, EFT Network is poised to help agencies save time and money. For more information, please contact Bonnie Finley at 800-492-2794 ext. 697, or by email at bonnief@redeposit.com

www.eftnetwork.com.

We would like to express a special “Thank-You” to Debt\$Net® for their Partnership with EFT Network, Inc.





New Website Will Soon Be Unveiled



Very soon, TCM, Inc. will be unveiling our new website. This project has been a long time coming and we are very excited for it's launch. We will be emailing when it is officially up, so if you have a chance, please take a few minutes and check it out!

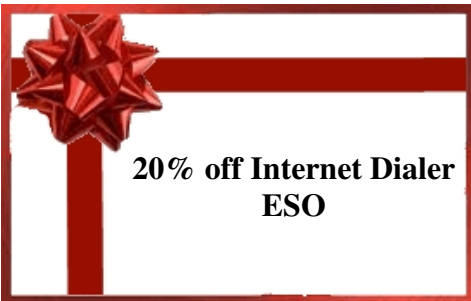
- Have you been receiving emails from us?. From time to time we send out emails with updates or information. We have the ability to email one contact per agency. It might be a good time to let us know which address should get these types of messages. Please email Justin to update or verify your email address Justin@debtnet5.com

*Reminder*Reminder*Reminder*



- Make sure you processes your post dated transactions daily and account for weekdays when your office might be closed so your post dates can be deposited the days they are good for.

As soon as the next two releases of Debt\$Net® Power (6.9) and Debt\$Net® Prestige (7.0) come out, we will no longer be supporting version 6.5. If you are currently using version 6.5 and are paying support, you will be supported until your last paid quarter runs out. If you wish to upgrade, please contact Debbie at either 1-800-552-8397 or at debbie@debtnet5.com.



- When submitting an issue for tech support please be sure to email support@debtnet5.com or Fax 360-697-2053 supporting information. i.e. if you are getting an error or having a problem with a statement we can increase resolution time by having the supporting information sent when the initial issue is reported.



What are these Presents?

In the spirit of the holiday season, we have some gifts to share with you. Throughout this newsletter you will find different gifts to take advantage of. All gifts expire December 30, 2010. Contact us at 1-800-552-8397.

